

Holyoke Credit Union

Balance Sheets

Years Ended December 31

	<u>2019</u>	<u>2018</u>
<u>Assets</u>		
Cash and due from banks	\$ 2,972,396	\$ 3,215,731
Interest bearing deposits (Note 2)	4,044,332	9,681,018
Total cash and cash equivalents	<u>7,016,728</u>	<u>12,896,749</u>
Certificates of deposits (Note 2)	10,330,572	5,639,749
Investment securities (Note 3)		
Available for sale - at estimated fair value	46,023,753	31,095,076
Federal Home Loan Bank Stock, restricted, at cost (Note 7)	1,676,000	1,636,700
EasCorp membership deposits (Note 7)	500,000	500,000
NCUSIF deposit (Note 7)	1,446,740	1,444,892
NCUA central liquidity deposit (Note 7)	398,649	372,075
Loans held for sale - at estimated fair value	2,687,916	2,328,563
Loans receivable - net of allowance for loan losses (Note 4)	125,265,278	130,304,345
Accrued interest receivable	566,491	485,263
Property and equipment, net (Note 5)	4,448,510	4,525,936
Mortgage servicing rights (Note 4)	936,574	991,381
Notes receivable, executive split-dollar life insurance agreements, including accrued interest (Note 9)	3,407,059	3,184,072
Prepaid expenses and other assets	585,097	740,854
	<u>205,289,367</u>	<u>\$ 196,145,655</u>
<u>Liabilities and Members' Equity</u>		
Liabilities:		
Members' shares and savings (Note 8)	\$ 149,327,199	\$ 146,619,903
Borrowings (Note 10)	35,064,392	30,216,565
Accrued expenses and other liabilities	1,386,118	951,933
Total Liabilities	<u>185,777,709</u>	<u>177,788,401</u>
Members' Equity - Substantially Restricted (Note 12)		
Regular reserves	2,679,455	2,679,455
Undivided earnings	17,071,693	16,060,881
Accumulated other comprehensive losses (Note 3)	(239,490)	(383,082)
	<u>19,511,658</u>	<u>18,357,254</u>
	<u>\$ 205,289,367</u>	<u>\$ 196,145,655</u>

Holyoke Credit Union

Statements of Income

Years Ended December 31

	<u>2019</u>	<u>2018</u>
INTEREST AND DIVIDEND INCOME		
Interest on loans	\$ 5,873,929	\$ 5,768,474
Interest and dividends on investment securities	<u>1,602,980</u>	<u>1,094,041</u>
	<u>7,476,909</u>	<u>6,862,515</u>
INTEREST EXPENSE		
Interest on members' share and savings	1,026,698	831,659
Interest on borrowed funds (Note 10)	<u>787,674</u>	<u>652,066</u>
	<u>1,814,372</u>	<u>1,483,725</u>
 NET INTEREST INCOME	 5,662,537	 5,378,790
 PROVISION FOR LOAN LOSSES (Note 4)	 <u>291,220</u>	 <u>174,973</u>
 NET INTEREST INCOME, AFTER PROVISION FOR LOAN LOSSES	 <u>5,371,317</u>	 <u>5,203,817</u>
 NONINTEREST INCOME		
Service charges and fees	1,502,572	1,527,316
Realized net gains on sales of securities (Note 3)	409,981	17,667
Mortgage banking income	917,954	730,485
Share insurance fund distribution (Note 7)	19,194	87,159
Other income	<u>1,328,759</u>	<u>1,103,826</u>
	<u>4,178,460</u>	<u>3,466,453</u>
 OPERATING EXPENSES		
Salaries and employee benefits	3,280,821	3,259,776
Occupancy expenses	648,935	633,456
Office expense	1,559,832	1,457,521
Loan servicing	702,436	610,321
Professional services	2,030,797	1,762,760
Other expenses	<u>316,144</u>	<u>290,251</u>
	<u>8,538,965</u>	<u>8,014,085</u>
 NET INCOME	 <u>\$ 1,010,812</u>	 <u>\$ 656,185</u>